

Executive Biography



BERNARD J. CLARK

Senior Vice President of Sales and Relationship Management, Schwab Institutional[®]

CHARLES SCHWAB & CO., INC.

Bernard J. Clark is senior vice president of sales and relationship management for Schwab Institutional, the enterprise committed to helping independent investment advisors grow, compete and succeed. He is responsible for leading Schwab Institutional's sales force.

Clark first joined Charles Schwab in 1998 as senior vice president for Schwab Institutional Trading and Operations, and in 2002 joined Schwab Investor Services in a client services role. His focus on client experience has been instrumental in differentiating the company from competitors and increasing client loyalty.

Prior to joining Charles Schwab, Clark was managing director at Deutsche Morgan Grenfell in London, where he was responsible for global market sales, hedge fund operations and technology. Previously, he held client service and operations positions at Salomon Brothers and Emigrant Savings Bank.

Clark earned his Bachelor of Science degree in accounting from St. John's University in New York.

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